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SAP Certified Application Associate - SAP S/4HANA Sales 1909 Upskilling

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QUESTION 1

You manually change the item category of a quotation item and create a subsequent sales order. You do NOT want the item category in the sales order to be determined automatically. How do you achieve this? Please choose the correct answer.

A. Choose "reference mandatory" in the quotation type

B. Define an item category usage for the item category determination

C. Enter an alternative item category in the sales order type

D. Maintain a default item category in the copy control

Correct Answer: D

QUESTION 2

What are the sources of the time components that are used for the delivery and transportation scheduling? There are 2 correct answers to this question.

A. Plant

B. Route

C. Loading group

D. Shipping point

Correct Answer: AB

QUESTION 3

Where is the pricing of a Bill of Material item controlled? Please choose the correct answer.

A. Higher level item

B. Item category

C. Item category group

D. Item type

Correct Answer: B

QUESTION 4

How often does SAP HANA create a save point? Please choose the correct answer.

A. Every 30 minutes

B. Every few minutes

C. Every few hours

D. Every few seconds

Correct Answer: B

QUESTION 5

There are already sales orders in the system. You increase the price of your products and want to invoice the new price for all unbilled sales orders. How can you achieve this? Please choose the correct answer.

A. Use an invoice list for billing

B. Use the billing due list for billing

C. Set the pricing type in the copy control for the billing documents

D. Set the pricing type in the category in the billing documents

Correct Answer: C

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