



C_TS460_1909^{Q&As}

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QUESTION 1

What does S/4HANA use by default for billing output management? Please choose the correct answer.

- A. Adobe forms
- B. SAP cloud platform document service
- C. Condition technique, based on the NAST table
- D. Business rule framework +

Correct Answer: D

QUESTION 2

What can you set in a valid condition record to block its use in a sales order? Please choose the correct answer.

- A. Calculation type
- B. Scale basis type
- C. Validity date
- D. Release status

Correct Answer: D

QUESTION 3

Which organizational unit represents the geographical aspect of the organization in Sales and Distribution? Please choose the correct answer.

- A. Distribution channel
- B. Sales group
- C. Sales district
- D. Sales office

Correct Answer: D

QUESTION 4

What is the preferred Implementation methodology used in SAP S/4HANA projects?

- A. SAP Launch



- B. Waterfall
- C. SAP Activate
- D. ASAP

Correct Answer: C

QUESTION 5

Which assignment is correct for the sales organization? Please choose the correct answer.

- A. A sales organization can be assigned to only one company code.
- B. A sales office can be assigned to only one sales organization.
- C. A distribution channel can be assigned to only one sales organization.
- D. A division can be assigned to only one sales organization.

Correct Answer: A

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