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QUESTION 1

Which SAP Fiori apps are assigned to business role Internal Sales Representative? There are 2 correct answers to this question.

- A. Pick Outbound Delivery
- B. Manage Sales Quotations
- C. Sales Order Fulfillment Monitor
- D. Manage Billing Documents

Correct Answer: BC

QUESTION 2

What type of framework is SAP Smart Business? Please choose the correct answer.

- A. Open framework
- B. Hybrid framework
- C. Closed framework
- D. Transactional framework

Correct Answer: A

QUESTION 3

What are the functions of a quant in EWM stock? There are 2 correct answers to this question.

- A. Manages the data of a product in a quant record.
- B. Records quantities of a product during goods receipt or issue.
- C. Records a batch in several storage bins as a quant.
- D. Represents the quantity of a product in a single storage unit.

Correct Answer: AD

QUESTION 4

Which characteristics apply to listing and exclusion? There are 2 correct answers to this question.

- A. A single sales document can have both a listing and exclusion procedures assigned simultaneously



- B. An existing condition record for a listing can be switched to an exclusion
- C. The listing and exclusion procedures are determined the same way as a pricing procedure in a sales order
- D. Listing and exclusion is based on the condition technique

Correct Answer: AD

QUESTION 5

Which of the following are outbound processes in SAP Extended Warehouse Management? There are 2 correct answers to this question.

- A. Transportation processing
- B. Kit-to-stock management
- C. Picking optimization
- D. Outbound planning (route, wave, bin)

Correct Answer: AC

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