# C_TS460_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2020 Upskilling

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**QUESTION 1**

Which of the following assignments are possible when you set up organizational units for sales? Choose Three correct answers.

A. Assign a shipping point to multiple plants.

B. Assign a plant to multiple company codes.

C. Assign aplant to multiple sales organizations/distribution channels.

D. Assign multiple plants to one sales organization/distribution channel.

E. Assign multiple divisions to one company code.

Correct Answer: ACD

**QUESTION 2**

To which combination of organizational units do you assign a warehouse number? Choose the correct answer.

A. Plant and storage section

B. Plant and storage location

C. Plant and storage type

D. Plant and material staging area

Correct Answer: B

**QUESTION 3**

Your project requires an enhancement to the standard sales order processing logic. Which options should you consider? Choose Three correct answers.

A. Customizing (IMG)

B. Customer exit

C. User exit

D. Requirement routine

E. Business Add-In (BAdl)

Correct Answer: BCE

**QUESTION 4**

You need texts for shipping in a sales order. These are usually sourced from the ship-to party, but if they are not maintained in the ship-to party, they should be sourced from the sold-to party. Which of the following objects controls this behavior? Choose the correct answer.

A. Condition table

B. Access sequence

C. Text determination procedure

D. Text type

Correct Answer: B


**QUESTION 5**

You maintain business partners and want to use them as customers in sales documents. Which assignment is mandatory in customer-vendor integration(CVI) to ensure this? Choose the correct answer.

A. Business partner grouping to account group

B. Business partner category to partner function

C. Business partner category to partner procedure

D. Business partner role to partner type

Correct Answer: A


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