

# C\_TS460\_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2020 Upskilling

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#### **QUESTION 1**

What is a prerequisite for delivery-related billing? Choose the correct answer.

- A. You need a delivery for which the invoicing date was posted.
- B. You need a delivery item category that is configured to be billing relevant.
- C. You need a delivery for which goods issue was posted.
- D. Youneed a delivery type that is configured for delivery-related billing.

Correct Answer: B

#### **QUESTION 2**

What information is available only in the delivery header? Choose the correct answer.

- A. Texts
- B. Shipping point
- C. Status information
- D. Picking information

Correct Answer: A

#### **QUESTION 3**

To what do you assign a material exclusion procedure? Choose the correct answer.

- A. Sales itemcategory
- B. Schedule line category
- C. Sales document type
- D. Copy control for sales documents

Correct Answer: C

#### **QUESTION 4**

What should you do to set up an invoice list? Choose Two correct answers.

- A. Create a periodic billing plan for the bill-to party and assign it to the customer master.
- B. Create a new billing type and assign it to the applicable sales order type.



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- C. Assign the invoice list type to each applicable billing document type.
- D. Define a factory calendar and assign it to the customer master of the payer.

Correct Answer: CD

#### **QUESTION 5**

In SAP Smart Business, the sales process flow can be the starting point Badly. Which features does the process flow provide in this context? Choose Two correct answers.

- A. A wizard is available that uses machine learning to help the user with issue solving.
- B. The actual status of a document is shown graphically using colours (red/green).
- C. It is possible to open and solve an issue directly from the process flow.
- D. Using artificial intelligence (AI), the system predicts the issue status on a certain date using colours.

Correct Answer: BC

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