

# C\_TS460\_2021<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2021 Upskilling

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### QUESTION 1

How do you establish the interface between SAP S/4HANA Sales and Finance? Choose the correctanswer.

- A. Set up the general billing interface.
- B. Assign a sales organization to a company code.
- C. Uniquely assign a distribution channel to a company code.
- D. Set up the upload of the billing document request

Correct Answer: A

#### **QUESTION 2**

You need to generate a list of conditions for analysis in a standard SAPS/4HANAsystem. Which activity does SAP recommend? Choose the correct answer.

- A. Create table joins with underlying tables.
- B. Extract condition records and use a tabulation tool.
- C. Create an ABAP report.
- D. Create a pricing report.

Correct Answer: D

#### **QUESTION 3**

Your project requires an enhancement to the standard sales order processing logic. Which options should you consider? Choose Three correct answers.

- A. Customizing (IMG)
- B. Customer exit
- C. User exit
- D. Requirement routine
- E. Business Add-In (BAdl)

Correct Answer: BCE

**QUESTION 4** 

Which organizational unit isdefined as a physical location that processes and monitors outbound deliveries and goods

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issues? Choose the correct answer.

- A. Plant
- B. Shipping point
- C. Loading point
- D. Storage location

Correct Answer: B

#### **QUESTION 5**

A customer learns that SAP S/4HANA reporting uses Core Data Services (CDS)views. What are some advantages of using these? Choose Two correct answers.

- A. CDS views can be combined with the analytical engine of embedded BW to provide more advanced reporting options.
- B. CDS views present a persistent data layer that speeds up reporting.
- C. CDS views allow for the reuse of existing reporting authorizations due to full ASAP integration.
- D. CDS views replace SAP Smart Business cockpits.

Correct Answer: AB

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