



# C\_TS460\_2021<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2021  
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#### QUESTION 1

In which sales process is an invoice immediately printed when the sales order is created? Choose the correct answer.

- A. Rush order
- B. Cash sales
- C. Drop shipment
- D. Make-to-order

Correct Answer: B

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#### QUESTION 2

How do you establish the interface between SAP S/4HANA Sales and Finance? Choose the correct answer.

- A. Assign a sales organization to a company code.
- B. Uniquely assign a distribution channel to a company code.
- C. Set up the upload of the billing document request
- D. Set up the general billing interface.

Correct Answer: D

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#### QUESTION 3

A customer learns that SAP S/4HANA reporting uses Core Data Services (CDS) views. What are some advantages of using these? Choose Two correct answers.

- A. CDS views can be combined with the analytical engine of embedded BW to provide more advanced reporting options.
- B. CDS views present a persistent data layer that speeds up reporting.
- C. CDS views allow for the reuse of existing reporting authorizations due to full ASAP integration.
- D. CDS views replace SAP Smart Business cockpits.

Correct Answer: AB

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#### QUESTION 4

Your project requires material determination in a sales order if the ordered material is NOT available. How do you achieve this? Choose the correct answer.



- A. Set up a material determination record with a suitable substitution reason.
- B. Deactivate the material availability check and use material determination.
- C. Set up the access sequence to perform a quantity check for the material.
- D. Set up an availability check in the material determination record.

Correct Answer: A

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#### QUESTION 5

Where in customizing do you assign the billing plan type? Choose the correct answer.

- A. Billing document type
- B. Billing document item category
- C. Sales document item category
- D. Copying control for billing documents

Correct Answer: C

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