

# C\_TS462\_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2020

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### **QUESTION 1**

You are using incompleteness procedures in your system.

To which elements can they be assigned? (Choose three.)

- A. Business partner category
- B. Partner function
- C. Material type
- D. Item category
- E. Schedule line category

Correct Answer: BDE

# **QUESTION 2**

How can you manage which materials can be released for a value contract? (Choose two.)

- A. You assign a life cycle profile in copying control
- B. You set up the dependent profitability segment for the value contract
- C. You assign an assortment module to the value contract
- D. You assign a product hierarchy to the value contract

Correct Answer: AB

#### **QUESTION 3**

Which information comes from the payer? (Choose two.)

- A. Billing address
- B. Shipping conditions
- C. Payment terms
- D. Invoicing list scheduling
- Correct Answer: CD



#### **QUESTION 4**

What are characteristics of an invoice list process? (Choose two.)

- A. The payer receives a single invoice list instead of the individual invoices
- B. You must set up a periodic billing plan for the invoice list creation
- C. The invoice list is created at specified time intervals or on specific dates
- D. You use preliminary billing documents for the invoice list creation

Correct Answer: AC

# **QUESTION 5**

You want to set up automatic pricing in a sales order.

Which actions should you take to achieve this? (Choose two.)

- A. You set up condition tables and assign them to the relevant condition types
- B. You set up condition tables and assign them to the relevant access sequences
- C. You set up condition types and assign them to the relevant pricing procedure
- D. You set up condition categories and assign them to the relevant pricing procedure

Correct Answer: BC

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