



C_TS462_2020^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 2020

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QUESTION 1

How does the rush order process differ from the standard order process?

- A. Shipping output is based on the sales order
- B. A stock availability check is not performed
- C. A special type of outbound delivery is used
- D. An outbound delivery is created automatically

Correct Answer: D

QUESTION 2

In a free goods scenario, which elements influence how the item category is determined for the free goods item? (Choose two.)

- A. The item category group from the material master
- B. The item category of the higher-level item
- C. The material price group from the customer master
- D. The item usage assigned to the discount condition type

Correct Answer: BD

QUESTION 3

When you create a sales order with reference to a quotation, you want to ensure the entire quotation is always included in the order.

Where do you make this setting?

- A. Copying control
- B. Customer master
- C. Sales organization
- D. Sales order type

Correct Answer: A

QUESTION 4

Which controls can you set when you configure a schedule line category? (Choose two.)



- A. Structure scope
- B. Goods movement type
- C. Delivery relevance
- D. Create delivery group

Correct Answer: BC

QUESTION 5

You want to determine the item category in a sales document.

What do you need to consider? (Choose two.)

- A. The higher-level item
- B. The material master data
- C. The sales organization
- D. The customer master data

Correct Answer: AB

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