



# C\_TS462\_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2020

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### QUESTION 1

You sell a product for which there is a bill of material.

What must you set to ensure that the components automatically appear as sub-items in the order?

- A. The item usage during the item category determination of each sub-item
- B. The structure scope in the item category of the main item
- C. The special stock indicator in the item category of the main item
- D. The material group in the item category of the main item

Correct Answer: B

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### QUESTION 2

You want to set up a discount with a scale value (condition type K029) that is based on the material group "spare parts". The discount should be granted for all items in a sales order that are spare parts.

What do you need to set up for the condition type K029 so it meets this requirement?

- A. You need to set up the condition type K029 as a group condition
- B. You need to set up the scale base type for the condition type K029
- C. You need to set up the condition type K029 as a header condition
- D. You need to set the condition update indicator for the condition type K029

Correct Answer: A

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### QUESTION 3

You can settle a condition contract using which of the following settlement types? (Choose three.)

- A. Final settlement
- B. Invoice settlement
- C. Delta settlement
- D. Partial settlement
- E. Periodic settlement

Correct Answer: ACD

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#### QUESTION 4

You are configuring the organizational structure in your system.

Which assignments are possible? (Choose three.)

- A. Assign multiple loading points to a plant
- B. Assign a shipping point to multiple plants
- C. Assign multiple distribution channels to one company code
- D. Assign a plant to multiple sales organizations/distribution channels
- E. Assign multiple plants to one company code

Correct Answer: CDE

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#### QUESTION 5

You want to set up a condition type so that it can only be entered manually in a sales order.

What options do you have to achieve this? (Choose three.)

- A. Set up the condition type as a header condition.
- B. Set up the condition type without an access sequence.
- C. Set up the condition type as a group condition.
- D. Set the manual entries indicator in the condition type.
- E. Set the manual indicator for the condition type in the pricing procedure.

Correct Answer: ABE

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