



# C\_TS462\_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2020

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### QUESTION 1

What are differences between the transaction Create Billing Documents (VF04) and the Create Billing Documents - Billing Due List Items app? (Choose two.)

- A. With the help of transaction VF04, a user can simulate the creation of multiple billing documents
- B. With the help of the app, a user can block the automatic posting of billing documents
- C. With the help of the app, a user can set default billing blocks for sales documents
- D. With the help of transaction VF04, a user can cancel a collective billing run

Correct Answer: AC

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### QUESTION 2

You want to determine the item category in a sales document.

What do you need to consider? (Choose two.)

- A. The higher-level item
- B. The material master data
- C. The sales organization
- D. The customer master data

Correct Answer: AB

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### QUESTION 3

You want to set up automatic pricing in a sales order.

Which actions should you take to achieve this? (Choose two.)

- A. You set up condition tables and assign them to the relevant condition types
- B. You set up condition tables and assign them to the relevant access sequences
- C. You set up condition types and assign them to the relevant pricing procedure
- D. You set up condition categories and assign them to the relevant pricing procedure

Correct Answer: BC

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#### QUESTION 4

Your company uses various strategies to supply your customers with goods and/or services.

Which organizational structure element can be used to model these strategies?

- A. Supply chain unit
- B. Sales organization
- C. Route
- D. Distribution channel

Correct Answer: D

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#### QUESTION 5

You are analyzing an order that shows the same material twice: once in the main item and once in the sub-item.

What function can cause this behavior? (Choose two.)

- A. Material determination
- B. Sales item proposals
- C. Listing
- D. Free goods

Correct Answer: BC

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