



C_TSCM62_67^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0
EhP7

Pass SAP C_TSCM62_67 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.geekcert.com/c_tscm62_67.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by SAP Official
Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers





QUESTION 1

Which SAP NetWeaver component ensures company-wide unification of data and information in heterogeneous IT environments?

- A. Enterprise Portal
- B. Knowledge Management
- C. Enterprise Search
- D. Master Data Management

Correct Answer: D

QUESTION 2

Which of the following statements regarding partner determination are correct? (Choose two)

- A. The origin of partners that are automatically determined during the creation of sales documents is controlled using a condition type.
- B. When you create a standard order, the permitted partners are automatically copied from the customer master to the document.
- C. In a partner determination procedure, all allowed partner functions are listed.
- D. Partner determination procedures can be defined in sales documents at header, item, and schedule-line level.

Correct Answer: BC

QUESTION 3

According to the system there is no stock available, but you still receive a confirmed schedule line in the sales order.

What is the reason for this confirmation?

- A. The availability check that was carried out included a replenishment lead time in the scope of check.
- B. The system automatically searches other plants for inventory and transfers this inventory to the plant with zero inventory in the sales order.
- C. The availability check was carried out, and on saving, the system immediately rescheduled the sales order according to the customer priority.
- D. Inventory Management creates a stock transfer when the sales order is saved.

Correct Answer: A

**QUESTION 4**

How do the sales document types "rush order" and "cash sales" differ? (Choose two)

- A. When you save a cash sales document, the delivery is created automatically. For rush orders, this must be done manually.
- B. For rush orders, the same billing type can be used as for cash sales, but the account determination has to be different than for cash sales.
- C. For cash sales, delivery creation is not necessary. For rush orders, delivery creation is necessary.
- D. For cash sales, the customer receives an invoice output instead of an order confirmation output. For rush sales, this is not done.

Correct Answer: BD

QUESTION 5

As a member of the project team, you are asked to set up the system so that user has to enter an order reason when processing a sales order. It should be possible to save the incomplete order, but further processing should not be possible until the Order Reason field is filled.

How do you implement this requirement?

- A. You define an incompletion procedure with the Order Reason field and mark it as mandatory.
- B. You define an incompletion procedure with the Order Reason field and assign a status group in which the fields General, Delivery, and Billing Document are selected.
- C. You define an incompletion procedure with the Order Reason field, assign it to the sales document type, and set the status to "released for further process steps".
- D. You define an incompletion procedure with the Order Reason field and assign it to a sales document type that has the "Incompletion Message" indicator set.

Correct Answer: B

[Latest C_TSCM62_67
Dumps](#)

[C_TSCM62_67 PDF Dumps](#)

[C_TSCM62_67 Practice
Test](#)