

# C\_TSCM62\_67<sup>Q&As</sup>

SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP7

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#### **QUESTION 1**

What do you have to consider when you change customer master data? (Choose two)

- A. Customer master data is transferred to the sales order and cannot be changed there.
- B. Several different partner functions can be assigned in the sales area data of the customer master.
- C. Address changes in the customer master affect existing documents in the system.
- D. A customer can have only one unloading point.

Correct Answer: BC

#### **QUESTION 2**

You want to combine items from different sales orders into one delivery document.

Which common characteristics are required? (Choose two.)

- A. Payment terms
- B. Ship-to party
- C. Shipping point
- D. Order type

Correct Answer: BC

#### **QUESTION 3**

You have configured a sales document type with the following number systems:

Number range internal assignment: 01 Number range external assignment: 02 Item number increment: 10 Subitem increment: 1.

What are the actions and consequences when you create a sales order based on this document type? (Choose two)

A. Action: You enter a sales document number manually and save the sales document. Consequence: A number from number range 01 is assigned to the document.

- B. Action: You enter a bill of material (BOM). Consequence: The subitems are numbered with increments of one.
- C. Action: You enter a sales document. Consequence: You can enter an external document number from number range 02 or receive an internally assigned document number after saving.
- D. Action: You save the sales order. Consequence: A new sequential document number is generated by number range 02.

Correct Answer: BC

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## **QUESTION 4**

For what purposes can you use transaction variants? (Choose two)

- A. To enable default values for data fields in a user-defined transaction
- B. To add new external fields to the sales document
- C. To hide fields in a sales order
- D. To modify the layout of a report

Correct Answer: AC

## **QUESTION 5**

During the sales order process, in which document can you assign packing materials for the first time?

- A. Sales order document
- B. Transfer order document
- C. Goods issue document
- D. Delivery document

Correct Answer: A