



# C\_TSCM62\_67<sup>Q&As</sup>

SAP Certified Application Associate - Sales and Distribution, ERP 6.0  
EhP7

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### QUESTION 1

Your finance team wants sales revenues for customers of affiliated companies to be posted to a different sales revenue account in the general ledger.

Which of the following steps are required? (Choose three)

- A. Maintain the requested sales revenue account directly in the payer's customer master record.
- B. Assign the predefined account assignment group to the customer master for all customers of affiliated companies.
- C. Create and assign the account key of affiliated companies directly in the payer's customer master record.
- D. Assign the affected sales revenue account to the key combination in Customizing that includes the account assignment group field.
- E. Assign an access that includes the account assignment group as a key field within the access sequence used for account determination.

Correct Answer: BDE

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### QUESTION 2

Based on which of the following dates is the availability check (ATP) carried out?

- A. Requested delivery date
- B. Replenishment lead date
- C. Material availability date
- D. Goods issue date

Correct Answer: C

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### QUESTION 3

Which partner function determines the shipping condition in a sales order?

- A. Ship-to party
- B. Sold-to party
- C. Bill-to party
- D. Payer

Correct Answer: A

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#### QUESTION 4

How can you automatically update an existing price?

- A. Use the billing due list.
- B. Reopen an existing order.
- C. Set the pricing type in the copy control for the billing documents.
- D. Set the pricing type in the item category in the billing documents.

Correct Answer: C

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#### QUESTION 5

What is used to make rebate conditions only active in billing documents?

- A. The condition type
- B. The validity date
- C. The access sequence
- D. The requirement routine

Correct Answer: D

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