



C_TSCM62_67^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0
EhP7

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QUESTION 1

How does SAP make new functions of the SAP ERP system available to the customer?

- A. Via enhancement packages
- B. Via Support Packages
- C. Via best practices
- D. Via add-ons

Correct Answer: A

QUESTION 2

You want to make sure that a credit memo request is NOT processed further until a secondary check is performed and the request is approved.

What do you do?

- A. Set up the sales order type as reference mandatory.
- B. Set up a billing block and assign it to the sales order type.
- C. Set up a payment guarantee procedure for the billing type.
- D. Set up the posting block at the billing type.

Correct Answer: B

QUESTION 3

What can you identify in the customer material information record? (Choose three.)

- A. The customer material number
- B. The customer-specific price
- C. A specific delivery agreement
- D. A specific delivering plant
- E. A specific route schedule

Correct Answer: ACD

QUESTION 4



What is a transaction variant used for? (Choose two.)

- A. To add fields
- B. To enter default values in fields
- C. To hide screens
- D. To control the field length

Correct Answer: BC

QUESTION 5

Which activities can you carry out within the List of Sales Orders (transaction VA05) standard report? (Choose two.)

- A. Execute backorder processing.
- B. Initiate a pricing update.
- C. Release the customer expected price.
- D. Calculate the sum of values.

Correct Answer: AD

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