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QUESTION 1

Which of the following would BEST be managed with the "keep satisfied" stakeholder management strategy?

- A. Those with high power/influence and no interest in the project.
- B. Those with high power/influence and some interest in the project.
- C. Those with some power/influence and high interest in the project.
- D. Those with some power/influence and some interest in the project.

Correct Answer: B

QUESTION 2

Which of the following lists includes only activities that are defined as support activities in the value chain?

- A. Firm infrastructure, service, marketing and sales.
- B. Inbound logistics, outbound logistics, operations.
- C. Procurement, technology development, human resource management.
- D. Service, procurement, firm infrastructure.

Correct Answer: C

QUESTION 3

A process model has been produced which includes diamond-shaped symbols. What does this diamond-shaped symbol represent in the model?

- A. A document.
- B. An event.
- C. A manual process.
- D. A decision.

Correct Answer: D

QUESTION 4

How would usability and performance requirements be classified?

- A. As general requirements.



- B. As technical requirements.
- C. As functional requirements.
- D. As non-functional requirements.

Correct Answer: D

QUESTION 5

Which of the following techniques is used to focus solely on the external influences on an organization?

- A. SWOT.
- B. PESTLE.
- C. CATWOE.
- D. MOST.

Correct Answer: B

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