



CPQ-211^{Q&As}

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QUESTION 1

How do you ensure that the value a user inputs into a Configuration Attribute is preserved so that the user does not need to re-enter it when reconfiguring the bundle at a later time?

- A. Add the Configuration Attribute to the ReferencedFields field set
- B. Check the "Store Configuration Attribute Values" checkbox in the Steelbrick package settings
- C. Check the "Store Value" checkbox on the Configuration Attribute record
- D. Create a field on the Quote Line object that has the same data type and API name as the field you created on the Product Option object

Correct Answer: D

QUESTION 2

A sales rep notices on Opportunity that only some Opportunity Products are synched from Quotes. This discrepancy causes inaccuracies in the pipeline.

Which three troubleshooting steps should the Admin take to resolve the issue? Choose 3 answers

- A. Ensure the Quote's Account lookup is populated.
- B. Ensure the Opportunity's Primary Quote lookup is populated.
- C. Check the Quote's Primary checkbox for a value of True.
- D. Ensure the Quote's Opportunity lookup is populated.
- E. Check the Quote's Primary checkbox for a value of False.

Correct Answer: ABE

QUESTION 3

Universal Containers wants to update the Quantity of a Product in the Line Editor with a Price Rule. The rule should apply only for this one specific Product.

What should the Admin do to ensure that the Price Rule only changes Quote Lines referencing this Product?

- A. Create a Price Condition against a Quote Line field that contains a value that is unique to the product selected.
- B. Create an Error Condition against a Quote Line field that contains a value that is unique to the product selected.
- C. Fill in the Product field on the Price Rule with the Product.
- D. Fill in the Lookup Object field on the Price Rule with the Product.

Correct Answer: A



QUESTION 4

Universal Containers has a bundle with required Product Options. After the bundle is selected, the user should bypass the configuration process.

How should the Admin set up the bundle to meet this requirement?

- A. Set the Configuration Event field on the bundle Product to be Disabled, and select the checkbox for Bundled on the Product Options.
- B. Set the Configuration Event field on the bundle Product to be Required, and select the checkbox for Required on the Product Options.
- C. Set the Configuration Event field on the bundle Product to be Allowed, and select the checkbox for bundled on the Product Options.
- D. Set the Configuration Event field on the bundle Product to be Disabled, and select the checkbox for Required on the Product Options.

Correct Answer: A

QUESTION 5

Universal Containers has a Quote that contains a Quote Line associated to an Asset Product in addition to another Quote Line.

Which property must be present on the additional Quote line to create a Subscribed Asset at the time of Contract generation?

- A. Bundled equals True.
- B. Subscription Pricing equals Percent of Total.
- C. Package equals True.
- D. Pricing Method equals Percent of Total.

Correct Answer: D

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