



CPQ-211^{Q&As}

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QUESTION 1

The Admin at UC is creating a bundle and has a requirement for a Product Option to be unavailable for selection when certain conditions exist. The User should still see the Product Option, but should not be able to select it.

If a Product Rule is created to meet this requirement, what should the Type of the Product Action be?

- A. Disable and Remove
- B. Disable
- C. Remove
- D. Hide and Remove

Correct Answer: B

QUESTION 2

Universal Containers requires an output document that has Quote Terms localized to three languages, selectable by the user. Which two tasks should the Admin complete to set up localization of the quote PDF?

- A. Create a Quote picklist field named output Language, With language codes as values.
- B. Create Localization records for individual Quote Terms for all three languages.
- C. Enable "Allow Output in Different Languages" In the managed package settings.
- D. Set the Quote Term field Language to the desired output language for each Quote Term.

Correct Answer: AB

QUESTION 3

An Admin has created a validation product rule that must display an error message upon clicking Save if a product option is selected while a configuration attribute is set to a specific value. When the user chooses the product option, then sets the configuration attribute to the specific value, the error message appears before Save is clicked. Which two should the Admin change the rule or configuration attributes so that the error message only appears upon clicking Save?

- A. Change the configuration attribute field Apply Immediately to False.
- B. Change the product rule field Evaluation Event to Save.
- C. Change the product option field Apply Immediately to True.
- D. Add a product rule Condition to check if Evaluation Action = Save.

Correct Answer: AB



QUESTION 4

Universal Containers sells their subscription products only in whole months. The Users at Universal Containers are sometimes entering values into Start Date and End Date and leaving Subscription Term blank. They are finding that subscription pricing is not working as they would expect because the dates they are choosing do not equate to exact months. This leads to pricing that may be a few cents or even a few dollars off. The Admin would like to find a solution that does not require forcing the users to use Subscription Term. What should be done so that the pricing is rounded to the expected value?

- A. In the package settings, set Subscription Prorate Precision to Monthly.
- B. On the Quote object, set the Subscription Prorate Precision field to Monthly.
- C. Create a Price Rule which rounds the Prorate Multiplier to the nearest whole value.
- D. Create a Price Rule that takes the user-entered date and calculates a rounded Term.

Correct Answer: A

QUESTION 5

Universal Containers sells a bundle with several pre-selected Product Options. Most of the time, sales reps leave the bundle configuration as-is, but want the ability to change the configuration if desired. What should the Admin do to meet this requirement?

- A. Set the Configuration Type field of the bundle to a value of Allowed and the Configuration Event field to a value of Add.
- B. Set the Configuration Type field of the bundle to a value of Required and the Configuration Event field to a value of Always.
- C. Set the Configuration Type field of the bundle to a value of Allowed and the Configuration Event field to a value of Edit.
- D. Set the Configuration Type field of the bundle to a value of Disabled and the Configuration Event field to a value of Always.

Correct Answer: D

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