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QUESTION 1

Universal Containers sells a nonrenewable subscription Product that is priced on a yearly basis.

Which Subscription field values should the admin set to meet this requirement?

A. Subscription Term: 12 Subscription Type: One-Time Subscription Pricing: Fixed Price

B. Subscription Term: 1 Subscription Type: One-Time Subscription Pricing: Percent of Total

C. Subscription Term: 1 Subscription Type: Evergreen Subscription Pricing: Percent of Total

D. Subscription Term: 12 Subscription Type: Evergreen Subscription Pricing: Fixed Price

Correct Answer: A

QUESTION 2

The Admin wants quote Terms to display on an output document which includes existing admin-created sections. Which object records should the Admin create for the output document?

A. Quote Term, Template Section, Terms and Conditions

B. Quote Term, Template Content with Type set to HTML, Template Section

C. Quote Term, Template Content with Type set to Quote Terms, Terms and Conditions

D. Quote Term, Template Content with Type set to Quote Terms, Template Section

Correct Answer: D

QUESTION 3

An admin has created a Product and defined Price Dimensions for yearly segments. They want the Product to appear unsegmented when it is first added to a Quote, with the option to segment when needed.

A. Create a Quote formula field named StartSegment_c that returns 0.

B. Set the Price Dimension\\\'s Type to One-Time.

C. Set the Product\\\'s Default Pricing Table to Standard.

D. Set the Display Order of the Desegment Line action to 1.

Correct Answer: C

QUESTION 4

Universal Containers would like to display the sum of one of their custom fields within the standard table of the Line

Editor. They do not want to replace the subtotal or total fields. Where should the Admin place the custom field to display this total?

A. The Summary Fields field set

B. The Totals Field package setting

C. The Segmented Summary Fields field set

D. The Line Subtotals Total field package setting

Correct Answer: A

QUESTION 5

Universal Containers has a slab Discount Schedule for Product A with these Discount Tiers:

Name	Upper	Lower	Discount
First level	1	11	10
Second level	11	21	25%
Third level	21	-	50%

If Product A has a List Price of $100.00, what is the Net Total for a Quote Line with the quantity of 21?

A. $1,050.00

B. $1,725.00

C. $1,700.00

D. $1,575.00

Correct Answer: C

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