



# CRT-101<sup>Q&As</sup>

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### QUESTION 1

Recent Item and Look up Hover Views use the:

- A. Sidebar
- B. Edit Page
- C. List Views
- D. Related Lists

Correct Answer: A

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### QUESTION 2

Select which is Not Applicable. What does a Page Layout control Select the choice which in NOT applicable

- A. How detail and edit pages are organized
- B. Page section customizations
- C. Which fields, related lists, and Custom Links a users sees
- D. Rollup summary
- E. Field properties ?visible, read-only and required

Correct Answer: D

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### QUESTION 3

Where do Chatter Feeds Display?

- A. Check the answer in explanation.

Correct Answer: A

On the Home tab, where you can see your updates, status updates of people you follow, and updates to records you follow and groups you're a member of: On profiles, where you can see updates made by the person whose profile you're viewing On records, where you can see updates to the record you're viewing On Chatter groups, where you can see updates to the group you're viewing

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### QUESTION 4

A sales team is a set of users that normally work together on \_\_\_\_\_ ?

- A. Accounts



B. Leads

C. Opportunities

D. Contacts

E. Cases

Correct Answer: C

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#### QUESTION 5

You can then associate each business process with one / more record types and make it available to users based on their:

A. Role

B. Profile

C. OWD

D. Licence Type

E. Salesforce Edition

Correct Answer: B

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