



CRT-211^{Q&As}

Certification Preparation for Advanced Administrator

Pass Salesforce CRT-211 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.geekcert.com/crt-211.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Salesforce
Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers





QUESTION 1

Capability of Collaborative Forecast and Customizable Forecast: Choose 2

- A. Create custom Field
- B. Choose monthly or quarterly
- C. Rename Categories
- D. Track sales quota

Correct Answer: BD

QUESTION 2

What sums up to the Manager on both the Collaborative and Customizable Forecasting?

- A. Quota Amount
- B. Opportunity Amount
- C. Expected Revenue
- D. Product Quantity

Correct Answer: B

QUESTION 3

How can administrator ensure article managers use specified values for custom article fields?

- A. Create a validation rule on article
- B. Require a field on page layout
- C. Create different article type for different requirements
- D. Use field dependencies on article types

Correct Answer: A

QUESTION 4

What needs to be done before converting lookup to Master detail relationship?

- A. Make sure that all lookup fields have values
- B. Use Data Loader to convert all lookup to Master detail



C. First delete lookup field and create new Master Detail

D. OWD of master must be public Read/Write

Correct Answer: A

QUESTION 5

In Collaborative Forecasting, what can a Forecast manager do? Choose 2

A. Ability to assign users to forecasts in the Forecasts hierarchy

B. Ability to edit opportunities of the users below the Forecast hierarchy

C. Ability to see all forecasts of the users below the Forecast hierarchy

D. Ability to view opportunities of the users below the Forecast hierarchy

Correct Answer: CD

[Latest CRT-211 Dumps](#)

[CRT-211 Practice Test](#)

[CRT-211 Study Guide](#)