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QUESTION 1

Which statement is true about change sets? Choose 3

- A. There is a feature that allows the user to validate a change set before deploying it
- B. When custom fields are added to change set, field-level security is automatically included
- C. When a change set is deployed to production, all Apex tests will automatically be run
- D. When a component is added to a change set, as dependent components will get added
- E. To use change sets, at least one inbound and one outbound connection must exist

Correct Answer: ACE

QUESTION 2

The inside sales manager at Universal Containers wants to be able to report on how long leads have a Lead Status of "Open" before the status changes to another value. Additionally, the sales team has requested the status value be changed with fewer clicks.

What should the administrator do to meet this requirement?

- A. Use a publisher action to change the status value and a workflow rule to update a date field
- B. Use a workflow rule that sends an email when the Lead Status is changed and an approval process to update the status
- C. Turn on Field History tracking for the lead status field and create a report based on that field
- D. Use a formula field to calculate the difference between the current and created date when the status changes

Correct Answer: C

QUESTION 3

The sales manager at Universal Containers would like a dashboard to view each of the sales representative's opportunities, accounts, and related cases. What is a recommended solution?

- A. Create a dashboard and add filters for users, opportunities, accounts, and cases
- B. Create a dynamic dashboard and ensure the sales manager has the "View My Team's Dashboard" permission C. Create a dynamic dashboard and add filters for opportunities, accounts, and cases
- D. Create an individual dashboard for each sales representative with opportunity, account, and case components

Correct Answer: D



QUESTION 4

An administrator has been asked to create a replica of the production organization. The requirement states that existing fields, page layouts, record types, objects, and data contained in the fields and objects need to be available in the replica organization.

How can the administrator meet this requirement?

- A. Create a developer sandbox
- B. Create a configuration-only sandbox
- C. Create a metadata sandbox
- D. Create a full sandbox

Correct Answer: D

QUESTION 5

What are the things to consider about master detail? Choose 3

- A. Child record will be deleted when parent is deleted
- B. Master object will be the master object in a report
- C. We need to fill up lookup fields in child object
- D. Child record wont be deleted when parent is deleted

Correct Answer: ABC

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