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QUESTION 1

Universal Containers sells to three different types of organizations: Partner, Enterprise, and Small Business. Some of the information collected about each organization overlaps; however, there are also unique attributes to each type of organization that need to be tracked, some of which are required.

What solution meets these requirements?

A. Three different sections on an Account page layout, which each section displaying the relevant fields for that organization.

B. A Partner Community for partner organization records, and two lead record types for Enterprise and Small Business organizations.

C. Three Account record types, each with its own page layout to display the relevant fields for that type of organization.

D. Three custom objects for the three organization types, each with custom fields that pertain to that type of organization.

Correct Answer: C

QUESTION 2

Universal Containers would like to collaborate with its customers within Salesforce, and has decided to enable the "Allow Customer Invitations" Chatter Setting.

What permission is granted to Customers when invited to a Chatter Group?

A. The ability to @mention accounts of which they are a contact.

B. The ability to interact with members of their groups.

C. The ability to request access to public groups.

D. The ability to invite members to groups of which they are a member.

Correct Answer: B

QUESTION 3

A new custom object is begin created with a private sharing setting. The business wants to share individual records with specific people or groups of people on a case-by-case basis.

Which three options does the business user have to manually share individual records? (Choose three.)

A. Profiles

B. Users

C. Permission Sets

D. Roles

E. Public Groups

Correct Answer: BCD

QUESTION 4

You need to ensure that the value in a custom field "Source Country" is validated against the standard list

of ISO countries that are valid for the particular type of order, when the order is saved.

What is the best way to achieve this requirement?

A. Create a validation rule using a CASE statement.

B. Create a validation rule using the VLOOKUP function.

C. Create a before trigger and validate the value using APEX code.

D. Create an after trigger and validate the value using APEX code.

Correct Answer: C

QUESTION 5

When a user creates a record by using an object specific create action, what feed item for that record appears? (Choose three.)

A. In the Chatter feed of the first user who follows the record on the record was created.

B. In the Chatter feed of the user who created the record.

C. As the first entry in the feed for the new record.

D. In the feed for the record on which the new record was created.

E. In the user profile feed for all users who can view the record.

Correct Answer: BCD

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