



# CRT-402<sup>Q&As</sup>

Certification Preparation for Platform App Builder

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### QUESTION 1

To leverage flows you need to \_\_\_\_\_.

- A. Have Run Flows permission enabled.
- B. Have access to the Visualforce page the flow uses.
- C. The flow must be active.
- D. All of the above.

Correct Answer: D

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### QUESTION 2

What Lightning Experience feature allows Salesforce users to modify existing records without opening them?

- A. Inline editing in List Views
- B. Global Actions
- C. Editable Reports
- D. The edit option in the Favorites menu

Correct Answer: A

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### QUESTION 3

Universal Containers wants their Field Sales team to only see the accounts that they own. Separate North American and European marketing teams should only see accounts in their respective regions. The Inside Sales Team needs to see all accounts in Salesforce.

How can this be accomplished?

- A. Set the Organization-Wide Default to Public for accounts. Create profiles for each Marketing Team, and create an Inside Sales Team role that is at the top of the Role Hierarchy.
- B. Set the Organization-Wide Default to Public for accounts. Create criteria-based sharing rules for each Marketing Team, and create an Inside Sales Team permission set with the "View All" setting for accounts.
- C. Set the Organization-Wide Default to Private for accounts. Create permission sets for each Marketing Team, and create an Inside Sales Team profile with the "View All" setting for accounts.
- D. Set the Organization-Wide Default to Private for accounts. Create criteria-based sharing rules for each Marketing Team, and create an Inside Sales Team profile with the "View All" setting for accounts.

Correct Answer: B

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#### QUESTION 4

UVC needs to send an outbound message to an external system when a record has been updated. What is the recommended feature to meet this requirement?

- A. Visual Workflow
- B. Lightning Component
- C. Process Builder
- D. Workflow

Correct Answer: D

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#### QUESTION 5

Universal Containers has deployed custom tabs through change sets, without including the profiles, to production (enterprise edition). Which statement is true in regards to the visibility of custom tabs?

- A. Custom tabs are exposed for all users
- B. Custom tabs are hidden for all users
- C. Custom tabs are default off for all users
- D. Custom tabs are default on for all users

Correct Answer: B

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