



# CSCP<sup>Q&As</sup>

Certified Supply Chain Professional

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### QUESTION 1

Value stream mapping provides the most benefit during which of the following tasks?

- A. Analyzing a supplier relationship management (SRM) system
- B. Identifying non-value-added activities
- C. Planning kaizen events
- D. Implementing a quality improvement initiative

Correct Answer: C

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### QUESTION 2

Shortly after implementation of a supplier quality-management program, the customer's and supplier's measurements of an attribute differ. The most appropriate course of action is to:

- A. use the customer's data for the attribute
- B. stop measuring performance for the attribute
- C. redefine performance criteria
- D. investigate data collection methods

Correct Answer: C

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### QUESTION 3

Which of the following is defined as the time it takes for an investment made to flow back into a company after it has been spent for raw materials?

- A. average actual cycle time
- B. order fulfillment cycle time
- C. cost of goods sold
- D. cash-to-cash cycle time
- E. return on supply chain fixed assets

Correct Answer: D

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### QUESTION 4

A company plans to maximize profitability by charging more for its products at retail locations than on its website. Which



of the following segmentation strategies would best support this plan?

- A. Group
- B. Channel
- C. Regional
- D. Location

Correct Answer: B

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#### QUESTION 5

What is the nature of competition and the supply network?

- A. Competing as Supply Chain vs. Supply Chain
  - II. Competing on Supply Network Capabilities
  - III. Competing on Supply Network Capabilities Led by a Channel Master
- B. I and II
  - C. I and III
  - D. II and III
  - E. I, II, and III

Correct Answer: D

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