



# CSCP<sup>Q&As</sup>

Certified Supply Chain Professional

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**QUESTION 1**

One of the drawbacks to using ISO 26000 is that it:

- A. is one of the most expensive ISO standards to implement
- B. incorporates different standards for different countries
- C. only provides guidance and cannot be certified as can other ISO standards
- D. is only recognized by a few countries, due to the strict standards

Correct Answer: B

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**QUESTION 2**

Which of the following scenarios represents a correct application of the Supply-Chain Operations Reference-model (SCOR)?

- A. Sales and marketing refers to SCOR to improve demand generation.
- B. Production and engineering uses SCOR best practices to design a new "make" process flow.
- C. Distribution and logistics selects suppliers from the SCOR reference list.
- D. Marketing and development incorporates SCOR Level I metrics for new product design.

Correct Answer: B

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**QUESTION 3**

A company wants to rapidly expand distribution internationally. The company has decided that distribution is not a core capability. Which of the following logistics strategies is most appropriate?

- A. Develop distribution and transportation as core capabilities
- B. Redesign the distribution processes to eliminate redundant logistics activities
- C. Contract with a third-party logistics (3PL) provider for warehousing
- D. Contract with a fourth-party logistics (4PL) provider for integrated logistics services

Correct Answer: C

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**QUESTION 4**

What typically happens to revenue and profit opportunities as the relationship of a lifetime customer develops?

- A. increases



- B. decreases
- C. remains constant
- D. it is hard to predict

Correct Answer: A

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#### QUESTION 5

All of the following are components of stockout costs EXCEPT:

- A. lost sales
- B. backorder costs
- C. expediting
- D. additional production and purchasing costs
- E. backlog cost

Correct Answer: E

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