

CUSTOMER-DATA-PLATFORMQ&As

Salesforce Customer Data Platform (CDP)

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QUESTION 1

Which data model in Salesforce CDP defines interactions with a Party?

- A. Sales order
- B. Engagement
- C. Transaction
- D. Individual

Correct Answer: B

QUESTION 2

When activating on Unified Individual which three attributes are automatically included?

- A. Contact address
- B. Email SK
- C. Contact phone number
- D. Contact ID
- E. Contact email address
- Correct Answer: BCE

QUESTION 3

Which formula function should a data specialist use to create a composite key when a primary key is not available?

- A. COALESCE
- B. CONCAT
- C. UUID
- D. SUBSTITUTE

Correct Answer: B

QUESTION 4

Which two dependences can prevent a Data Stream for being deleted?

A. A data stream attribute is used in Segmentation



- B. A data stream attribute is used in Calculated Insight
- C. A data stream attribute is mapped to a Data Model object
- D. A data stream attribute is used in Activation

Correct Answer: BC

QUESTION 5

How can Customer Data Platform help marketers?

- A. Create a first-party data strategy that is not dependent on third party data
- B. Ingest and unify data from anywhere to reconcile customer identity
- C. Create cross channel marketing messages across Email, SMS, Push and other channel
- D. Manage social media data including interactions across all major social platforms

Correct Answer: AB

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