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QUESTION 1

Universal Containers keeps its Account data in Salesforce and its Invoice data in a third -party ERP system. They have connected the Invoice data through a Salesforce external object. They want data from both Accounts and Invoices visible in one report in one place. What two approaches should an architect suggest for achieving this solution? Choose 2 answers

- A. Create a report in an external system combining Salesforce Account data and Invoice data from the ERP.
- B. Create a report combining data from the Account standard object and the Invoices external object.
- C. Create a Visualforce page combining Salesforce Account data and Invoice external object data.
- D. Create a separate Salesforce report for Accounts and Invoices and combine them in a dashboard.

Correct Answer: AC

QUESTION 2

What 2 data management policies does the data classification feature allow customers to classify in salesforce? Choose 2 answers:

- A. Reference data policy.
- B. Data governance policy.
- C. Data sensitivity policy.
- D. Compliance categorization policy.

Correct Answer: CD

Reference: <https://www.asagarwal.com/data-classification-settings-in-salesforce-a-step-by-step-guide/>

QUESTION 3

Universal Containers (UC) is concerned about the accuracy of their Customer information in Salesforce. They have recently created an enterprise-wide trusted source MDM for Customer data which they have certified to be accurate. UC has over 20 million unique customer records in the trusted source and Salesforce. What should an Architect recommend to ensure the data in Salesforce is identical to the MDM?

- A. Extract the Salesforce data into Excel and manually compare this against the trusted source.
- B. Load the Trusted Source data into Salesforce and run an Apex Batch job to find difference.
- C. Use an AppExchange package for Data Quality to match Salesforce data against the Trusted source.
- D. Leave the data in Salesforce alone and assume that it will auto-correct itself over time.

Correct Answer: C



QUESTION 4

DreamHouse Realty has a legacy system that captures Branch Offices and Transactions. DreamHouse Realty has 15 Branch Offices. Transactions can relate to any Branch Office. DreamHouse Realty has created hundreds of thousands of Transactions per year.

A Data Architect needs to denormalize this data model into a single Transaction object with a Branch Office picklist.

What are two important considerations for the Data Architect in this scenario? (Choose two.)

- A. Standard list view in-line editing.
- B. Limitations on Org data storage.
- C. Bulk API limitations on picklist fields.
- D. Limitations on master-detail relationships.

Correct Answer: BC

QUESTION 5

UC has a variety of systems across its technology landscape, including SF, legacy enterprise resource planning (ERP) applications and homegrown CRM tools. UC has decided that they would like to consolidate all customer, opportunity and order data into Salesforce as part of its master data management (MDM) strategy. What are the 3 key steps that a data architect should take when merging data from multiple systems into Salesforce? Choose 3 answers:

- A. Create new fields to store additional values from all the systems.
- B. Install a 3rd party AppExchange tool to handle the merger
- C. Analyze each system's data model and perform gap analysis
- D. Utilize an ETL tool to merge, transform and de-duplicate data.
- E. Work with Stakeholders to define record and field survivorship rules

Correct Answer: CDE

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