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QUESTION 1

Ursa Major Solar's legacy system has a quarterly accounts receivable report that compiles data from the following:

1.
Accounts
2.
Contacts
3.
Opportunities
4.
Orders
5.
Order Line Items

Which issue will an architect have when implementing this in Salesforce?

- A. Custom report types CANNOT contain Opportunity data.
- B. Salesforce does NOT support Orders or Order Line Items.
- C. Salesforce does NOT allow more than four objects in a single report type.
- D. A report CANNOT contain data from Accounts and Contacts.

Correct Answer: C

QUESTION 2

Cloud Kicks stores Invoice records in a custom object. Invoice records are being sent to the Accounting department with missing States and incorrectly formatted Postal Codes.

Which two actions should Cloud Kicks take to improve data quality? (Choose two.)

- A. Change each address field to required on the Page Layout.
- B. Write an Apex Trigger to require all fields to be populated.
- C. Utilize a Validation Rule with a REGEX operator on Postal Code.
- D. Utilize a Validation Rule with a CONTAINS operator on address fields.



Correct Answer: CD

QUESTION 3

Universal Containers wants to automatically archive all inactive Account data that is older than 3 years. The information does not need to remain accessible within the application.

Which two methods should be recommended to meet this requirement? Choose 2 answers

- A. Use the Force.com Workbench to export the data.
- B. Schedule a weekly export file from the Salesforce UI.
- C. Schedule jobs to export and delete using an ETL tool.
- D. Schedule jobs to export and delete using the Data Loader.

Correct Answer: CD

QUESTION 4

Cloud Kicks is launching a Partner Community, which will allow users to register shipment requests that are then processed by Cloud Kicks employees. Shipment requests contain header information, and then a list of no more than 5 items being shipped.

First, Cloud Kicks will introduce its community to 6,000 customers in North America, and then to 24,000 customers worldwide within the next two years. Cloud Kicks expects 12 shipment requests per week per customer, on average, and wants customers to be able to view up to three years of shipment requests and use Salesforce reports.

What is the recommended solution for the Cloud Kicks Data Architect to address the requirements?

- A. Create an external custom object to track shipment requests with five lookup custom fields for each item being shipped. External objects are stored off-platform in Heroku's Postgres database.
- B. Create a custom object to track shipment requests and a child custom object to track shipment items. Implement an archiving process that moves data off-platform after three years.
- C. Create a custom object to track shipment requests with five lookup custom fields for each item being shipped. Implement an archiving process that moves data off-platform after three years.
- D. Create an external custom object to track shipment requests and a child external object to track shipment items. External objects are stored off-platform in Heroku's Postgres database.

Correct Answer: B



QUESTION 5

Universal Containers (UC) has a custom discount request object set as a detail object with a custom product object as the master. There is a requirement to allow the creation of generic discount requests without the custom product object as its master record. What solution should an Architect recommend to UC?

- A. Mandate the selection of a custom product for each discount request.
- B. Create a placeholder product record for the generic discount request.
- C. Remove the master-detail relationship and keep the objects separate.
- D. Change the master-detail relationship to a lookup relationship.

Correct Answer: D

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