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QUESTION 1

A large retail company has recently chosen Salesforce as its CRM solution. They have the following record counts:

1.
2,500,000 Accounts
2.
25,000,000 Contacts

When doing an initial performance test, the data architect noticed an extremely slow response for reports and list views.

What should a data architect do to solve the performance issues?

- A. Load only the data that the users is permitted to access
- B. Add custom indexes on frequently searched account and contact objects fields
- C. Limit data loading to the 2000 most recently created records.
- D. Create a skinny table to represent account and contact objects.

Correct Answer: C

QUESTION 2

Universal Containers (UC) has implemented Salesforce, UC is running out of storage and needs to have an archiving solution, UC would like to maintain two years of data in Salesforce and archive older data out of Salesforce.

Which solution should a data architect recommend as an archiving solution?

- A. Use a third-party backup solution to backup all data off platform.
- B. Build a batch join move all records off platform, and delete all records from Salesforce.
- C. Build a batch join to move two-year-old records off platform, and delete records from Salesforce.
- D. Build a batch job to move all restore off platform, and delete old records from Salesforce.

Correct Answer: A

QUESTION 3



Universal Containers (UC) is expecting to have nearly 5 million shipments records in its Salesforce org. Each shipment record has up to 10 child shipment item records. The Shipment custom object has an Organization-wide Default (OWD) sharing model set to Private and the Shipment Item custom object has a Master-Detail relationship to Shipment. There are 25 sharing rules set on the Shipment custom object, which allow shipment records to be shared to each of UC's 25 business areas around the globe. These sharing rules use public groups, one for each business area plus a number of groups for management and support roles. UC has a high turnover of Sales Reps and often needs to move Sales Reps between business areas in order to meet local demand. What feature would ensure that performance, when moving Sales Reps between regions, remains adequate while meeting existing requirements?

- A. Implement data archiving for old Shipment records.
- B. Contact Salesforce to create Skinny tables on Shipment.
- C. Configure shipment OWD to Public Read/Write.
- D. Contact Salesforce to enable Defer Sharing Rules

Correct Answer: D

QUESTION 4

The data architect for Universal Containers has written a SOQL query that will return all records from the Task object that do not have a value in the whatID field:

```
SELECT ID, Description, Subject FROM Task WHERE WhatId != NULL
```

When the data architect uses the query to select values for a process, a time-out error occurs.

What does the data architect need to change to make this query more performant?

- A. Remove description from the requested field set.
- B. Change query to SOSL
- C. Add limit 100 to the query.
- D. Change the where clause to filter by a deterministic defined value.

Correct Answer: C

QUESTION 5

Universal Containers wants to automatically archive all inactive Account data that is older than 3 years. The information does not need to remain accessible within the application.

Which two methods should be recommended to meet this requirement? Choose 2 answers

- A. Use the Force.com Workbench to export the data.
- B. Schedule a weekly export file from the Salesforce UI.



C. Schedule jobs to export and delete using an ETL tool.

D. Schedule jobs to export and delete using the Data Loader.

Correct Answer: CD

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