



DEV-401^{Q&As}

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QUESTION 1

User B has created an Associate record. At the profile level, the profile '\\Custom-Recruiter\\' of User A has only Read, Create access for Associate. OWD of Associate is '\\Public Read/Write\\'. What access will User A have for the record created by User B?

A. Read and Edit because OWD can make record access lesser restrictive, '\\Public Read/Write\\' is lesser restrictive than read-only

B. Only Read

Correct Answer: B

QUESTION 2

Criteria based sharing rule is not available on which standard objects?

Correct Answer: Not available for Lead, Campaign. Available for Accounts, Contact, Opportunity, Case

QUESTION 3

Files tab shows files from: A. Documents

B. Salesforce CRM content from the libraries one is a member of from one\\'s personal libraries

C. Files from chatter from the groups one is a member of

Correct Answer: BC

QUESTION 4

A single Sales Process can be assigned to multiple opportunity record types.

A. True

B. False

Correct Answer: A

QUESTION 5

What are the 3 levels of access available through Organization-wide Defaults?

Correct Answer: Public Read/write - View and edit all records Public Read Only - View all records Private - View only own records



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