



DEV-401^{Q&As}

Building Applications with Force.com and Visualforce

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QUESTION 1

Building Business Processes Describe the ISNEW Formula function

Correct Answer: The ISNEW function checks if a formula is running during the creation of a new record and returns TRUE if it is. If the formula is running for updating an existing record, this function returns FALSE. For example, by using ISNEW, you can ensure that hiring managers don't specify a back date as the open date on a position to increase its perceived urgency.

QUESTION 2

Building your Data Model True or False The limit on the number of custom fields per object depends on the Salesforce edition.

- A. True
- B. False

Correct Answer: A

QUESTION 3

Data and process-centric applications are best suited for Force.com.

- A. True
- B. False

Correct Answer: A

QUESTION 4

When can system fields data such as created by and created date be given customized values?

Correct Answer: ONLY on initial data upload to Salesforce and ONLY when this feature has been enabled by Customer Support

QUESTION 5

Account object has a custom field 'Tax' of type number. Some account records are present in Salesforce which do not have any value in this field. This custom field is now made a required field by editing it. The editing will fail as some records are present which do not have a value for this field.



A. True

B. False

Correct Answer: B

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