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QUESTION 1

Cloud Kicks is switching to Salesforce from a different CRM. They have existing datasets for all standard Salesforce objects. In which optimized order should the architect recommend these objects be loaded?

- A. Accounts, Contacts, Leads, Products, Opportunities, Opportunity Line Items
- B. Accounts, Contacts, Opportunities, Products, Opportunity Line Items, Leads
- C. Leads, Contacts, Accounts, Opportunities, Products, Opportunity Line Items
- D. Leads, Accounts, Contacts, Products, Opportunities, Opportunity Line Items

Correct Answer: D

QUESTION 2

Universal Containers is planning to release simple configuration changes and enhancements to their Sales Cloud. A Technical Architect recommend using change sets. Which two advantages would change sets provide in this scenario? Choose 2 answers

- A. An easy way to deploy related components.
- B. The ability to deploy a very large number of components easily.
- C. A simple and declarative method for deployment.
- D. The ability to track changes to component.

Correct Answer: AC

QUESTION 3

Universal Containers is a global organization that maintains regional production instances of Salesforce. One region has created a new custom object to track Shipping Containers. The CIO has requested that this new object be used globally by all Salesforce instances and further maintained and modified regionally by local administrators. Which two deployment tools will support this request? Choose 2 answers

- A. Tooling API
- B. Force.com IDE
- C. Change sets
- D. Force.com Migration Tool

Correct Answer: BD

QUESTION 4



What are two limitations an architect should consider when designing a strategy for managing technical reference data, with multiple related objects?

Choose 2 answers

- A. Apex CPU limits
- B. Circular relationships
- C. Depth of nested relationships
- D. HTTP response size

Correct Answer: BC

QUESTION 5

Which two project situations favor a waterfall methodology? Choose 2 answers

- A. An application with many systems and inter-dependencies between components.
- B. An application with regulatory compliance requirements to be validated by outside agencies.
- C. An application in post-production, with incremental changes made by a small team.
- D. An in-house application with a fixed team size, but an open timeline and flexible requirements.

Correct Answer: AB

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