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QUESTION 1

What is the business analyst doing when he or she compares the BAM with the current business situation?

- A. Conceptual modelling.
- B. Analysing perspective.
- C. Gap analysis.
- D. Defining CATVVOE.

Correct Answer: C

QUESTION 2

The Boston Box may be used to analyse the portfolio of businesses owned by an organisation. Which of the following animals does it use in its term for businesses that have low market share in a market with low growth?

- A. Cow.
- B. Cat.
- C. Dog.
- D. Goat.

Correct Answer: C

QUESTION 3

One of the claimed advantages of buying a software package is that it is possible to predict future maintenance costs with some certainty. How would these costs be classified in a cost- benefit analysis?

- A. As an intangible cost.
- B. As a tangible benefit.
- C. As a tangible cost.
- D. As an intangible benefit.

Correct Answer: C

QUESTION 4

Different reactions may be observed when a change to working methods is proposed. These reactions include:

- a.



Enthusiasm for the change. b. Fear of the change.

c.

Reduced performance on the job.

d.

Reluctant acceptance of the change.

Which of the following represents the typical sequence of these four reactions?

A. b, d, c and a.

B. a, b, c and d.

C. b, c, d and a.

D. a, b, d and c.

Correct Answer: C

QUESTION 5

During which stage of the Business Analysis Process Model would a gap analysis be carried out?

A. Define requirements.

B. Analyse needs.

C. Evaluate the options.

D. Investigate situation.

Correct Answer: B

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