



# FINANCIAL-SERVICES-CLOUD<sup>Q&As</sup>

Salesforce Financial Services Cloud (FSC) Accredited Professional  
(AP)

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#### QUESTION 1

Which of the following would be considered a Junction Object in Salesforce?

- A. A custom object that contains a lookup field to a standard object
- B. Two standard objects that have lookup relationship with each other
- C. A many-to-many relationship created with two master-detail relationship
- D. A many-to-many relationship created with two lookup relationships

Correct Answer: C

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#### QUESTION 2

What functionality is included in the Financial Services Cloud Extension license? (2 correct answers)

- A. It enables user access to the Actionable Relationship Center Lightning component
- B. It enables user to configure Compliant Data Sharing
- C. It enables user access to the Action Plans feature
- D. It enables user access to Download Analytics Data and Install
- E. Analytics Templated Apps

Correct Answer: AB

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#### QUESTION 3

A time dependent action is placed in the work flow queue when the record is created.

When will the action be removed from the queue? (2 answers)

- A. When the record no longer matches the rule criteria.
- B. When the action is deleted from the workflow queue.
- C. When a validation rule is triggered for the record
- D. When another record triggers the same workflow rule

Correct Answer: AB

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#### QUESTION 4

The sales team at universal containers wants an easy solution to gather customer requirements and share



presentations with their customers. What should an administrator do to help the sales team achieve this? (2 answers)

- A. Use chatter files to share presentations.
- B. Create opportunity teams for customers.
- C. Add customers to libraries.
- D. Add customers to private Chatter groups

Correct Answer: AD

#### QUESTION 5

Universal containers is using a private sharing model. The US sales director needs full access to all records of the US sales representatives.

How can this be accomplished?

- A. Place the US sales director in a queue with the US sales representative's
- B. Define a role hierarchy where the US sales representatives roll up to the US sales director
- C. Give the US sales director read/write/edit/delete object permissions on the profile
- D. Define a role hierarchy where the US sales director rolls up to the CEO

Correct Answer: B

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