



FINANCIAL-SERVICES-CLOUD^{Q&As}

Salesforce Financial Services Cloud (FSC) Accredited Professional (AP)





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QUESTION 1

The Actionable Relationship Center can display which of the following relationships in the tree pane? Select 3 answers.

- A. Account-Account Relationships
- B. Any Related List for the selected object record
- C. Up to 5 Related Lists for an Account Record
- D. Account-Contact Relationships
- E. Up to 5 Related Lists for a non-Account Record

Correct Answer: ADE

QUESTION 2

Which of the following is NOT an area that Salesforce Financial Services Cloud serves?

- A. Asset Management
- B. Corporate and Institutional Banking
- C. Legal Services
- D. Lending Services

Correct Answer: C

QUESTION 3

How can you relate an opportunity to a campaign? (2 answers)

- A. Select the Primary Campaign Source for the Opportunity
- B. Use the Campaign influence Related List on the Opportunity
- C. Use the Campaign Hierarchy Related List on the Opportunity
- D. You cannot relate an opportunity to a campaign

Correct Answer: AB

QUESTION 4

An opportunity record created with a close date of July 30, meets the criteria of time - dependent workflow rule. The time dependent action is scheduled for July 23. What happens if the opportunity is edited before July 23 and no longer meets the criteria?



- A. The time dependent action is automatically removed from the queue
- B. The time dependent action is put on hold
- C. The time dependent action will execute on July 30.
- D. The time dependent action will execute on July 23

Correct Answer: A

QUESTION 5

What tab setting on a profile makes a tab NOT accessible on the All Tabs page or visible in any apps?

- A. Read-Only
- B. Default On
- C. Default Off
- D. Tab Hidden

Correct Answer: D

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