

## FINANCIAL-SERVICES-CLOUD Q&As

Salesforce Financial Services Cloud (FSC) Accredited Professional (AP)

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#### **QUESTION 1**

An opportunity record created with a close date of July 30, meets the criteria of time - dependent workflow rule. The time dependent action is scheduled for July 23. What happens if the opportunity is edited before July 23 and no longer meets the criteria?

- A. The time dependent action is automatically removed from the queue
- B. The time dependent action is put on hold
- C. The time dependent action will execute on July 30.
- D. The time dependent action will execute on July 23

Correct Answer: A

#### **QUESTION 2**

Which setting can a system administrator enable in the user interface? (2 answers)

- A. Customizable recent tags
- B. Printable list views
- C. Chatter messenger for specific users
- D. Related list hover links

Correct Answer: BD

#### **QUESTION 3**

Universal Containers currently assigns its users from the facilities and IT teams to the same profile. Universal container recently created a custom object to track company cars and wants only users from the facilities team to have access to this new object.

How can an administrator meet this requirement?

- A. Modify the standard profile currently shared by both teams
- B. Configure field-level security on the new object for the facilities team.
- C. Assign the facilities team to a new role in the role hierarchy.
- D. Create a custom profile for users on the facilities team

Correct Answer: D

### QUESTION 4



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Which of these Object Types are part of the Financial Services Cloud Data Model (Select 3)

- A. FSC Packaged Objects
- B. FSC Marketing Objects
- C. Sales or Service Objects
- D. FSC Standard Objects
- E. Action Plan Objects

Correct Answer: ACD

#### **QUESTION 5**

The support team at Universal Containers wants to be more proactive about renewing support plans with customers. They would like the support representative dedicated to each account to be notified a month before the account's support plan expires.

What should an administrator configure to meet this requirement?

- A. Assignment rule
- B. Workflow rule
- C. Auto-Response rule
- D. Escalation rule

Correct Answer: B

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