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QUESTION 1

An opportunity record created with a close date of July 30, meets the criteria of time - dependent workflow rule. The time dependent action is scheduled for July 23. What happens if the opportunity is edited before July 23 and no longer meets the criteria?

- A. The time dependent action is automatically removed from the queue
- B. The time dependent action is put on hold
- C. The time dependent action will execute on July 30.
- D. The time dependent action will execute on July 23

Correct Answer: A

QUESTION 2

The support group at universal container wants agents to capture different information for product support and inquiry cases. In addition, the lifecycle for product support cases should have more steps than the lifecycle for inquiry cases.

What feature should an administrator use to meet the requirement? (3 answers)

- A. Permission sets
- B. Record Types
- C. Support processes
- D. Page layouts
- E. Field-level Security

Correct Answer: BCD

QUESTION 3

Which circumstances will prevent a system administrator from deleting a custom field?

- A. The field is part of a field dependency.
- B. The field is used in a workflow field update.
- C. The field is used in a report.
- D. The field is used in a page layout.

Correct Answer: B



QUESTION 4

What level of access can be set when sharing a document folder with users? (2 answers)

- A. Read/write/create/delete
- B. Read-only
- C. Read/write/create
- D. Read/write

Correct Answer: BD

QUESTION 5

Sales representatives at universal containers should not be able to create leads, delete their own accounts, or send mass emails

How can an administrator meet these requirements?

- A. Modify a standard profile.
- B. Create a custom profile.
- C. Change the organization-wide default settings.
- D. Create a sharing rule.

Correct Answer: B

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