



FINANCIAL-SERVICES-CLOUD^{Q&As}

Salesforce Financial Services Cloud (FSC) Accredited Professional (AP)





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QUESTION 1

Which of the following statement is true of Financial Services Cloud?

- A. You need to assign only the Financial Services Cloud license before you can access the product features
- B. Financial Services Cloud sits on top of Sales and Service Cloud
- C. Financial Services Cloud is an app you buy from AppExchange
- D. Financial Services Cloud is for only Wealth Management companies

Correct Answer: B

QUESTION 2

Which feature in Financial Services Cloud helps businesses identify, track, and route customer needs?

- A. Intelligent Needs-Based Referrals
- B. Lightning App Builder
- C. Relationship Builder and Map
- D. Surveys

Correct Answer: A

QUESTION 3

Which feature license can be assigned to a user record in Salesforce (2 answers)

- A. Knowledge user
- B. Opportunity user
- C. Service cloud user
- D. Console user

Correct Answer: AC

QUESTION 4

When the multiple currencies feature is enabled, which currency is used as the basics for all currency conversion rates?

- A. Active currency



- B. Personal currency
- C. Corporate currency
- D. Record currency

Correct Answer: C

QUESTION 5

What can be transferred from one user to another user during mass transfer of account records? (3 answers)

- A. Closed activities
- B. Open cases
- C. Closed cases
- D. Open activities
- E. Related custom object records

Correct Answer: BCD

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