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QUESTION 1

An opportunity record created with a close date of July 30, meets the criteria of time - dependent workflow rule. The time dependent action is scheduled for July 23. What happens if the opportunity is edited before July 23 and no longer meets the criteria?

- A. The time dependent action is automatically removed from the queue
- B. The time dependent action is put on hold
- C. The time dependent action will execute on July 30.
- D. The time dependent action will execute on July 23

Correct Answer: A

QUESTION 2

Scott Adams is opening a savings account at his mom's bank. The personal banker Hank Burton wants to make sure all Scott's financial data is rolling up to his parent's household, Adams Household. Rachel Adams, Scott's mom already is the primary member of the Adams Household.

How can the banker accomplish this?

- A. Make the Adams Household Scott's primary group and make him the primary member.
- B. Make the Adams Household Scott's primary group and edit the Activities and Objects to roll up.
- C. Disable the primary group setting for Scott on the Adams Household.

Correct Answer: B

QUESTION 3

What is an option when customizing a report? (3 answers)

- A. Add a filter
- B. Summarize fields
- C. Schedule a refresh time
- D. Add a gauge component
- E. Add a grouping

Correct Answer: ABE



QUESTION 4

What will happen when a user attempts to log in to Salesforce from an IP outside the users profile but within the organization-wide trusted IP range?

- A. The user will not be able to log in at all.
- B. The user will be able to log in after the computer is activated.
- C. The user will be able to log in without activating the computer.
- D. The user will be able to log in after answering the security question.

Correct Answer: A

QUESTION 5

A time dependent action is placed in the work flow queue when the record is created.

When will the action be removed from the queue? (2 answers)

- A. When the record no longer matches the rule criteria.
- B. When the action is deleted from the workflow queue.
- C. When a validation rule is triggered for the record
- D. When another record triggers the same workflow rule

Correct Answer: AB

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