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QUESTION 1

Universal Containers wants to create a custom object to capture account survey data. Users must be able to select an account from the survey record. Users also need the ability to view related surveys on the account record.

How should the system administrator meet this requirement? (2 answers)

- A. Create a lookup relationship field on the account object.
- B. Add the account related list to the survey page layout.
- C. Create a lookup relationship field on the survey object.
- D. Add the survey related list to the account page layout.

Correct Answer: CD

QUESTION 2

Universal Containers uses a custom field on the account object to capture the account credit status. The sales team wants to display the account credit status on opportunities.

Which feature should a system administrator use to meet the requirements?

- A. Look-up Field
- B. Roll-up summary field
- C. Workflow field update
- D. Cross-object formula field

Correct Answer: D

QUESTION 3

How can you relate an opportunity to a campaign? (2 answers)

- A. Select the Primary Campaign Source for the Opportunity
- B. Use the Campaign influence Related List on the Opportunity
- C. Use the Campaign Hierarchy Related List on the Opportunity
- D. You cannot relate an opportunity to a campaign

Correct Answer: AB

QUESTION 4



Which of the following would be considered a Junction Object in Salesforce?

- A. A custom object that contains a lookup field to a standard object
- B. Two standard objects that have lookup relationship with each other
- C. A many-to-many relationship created with two master-detail relationship
- D. A many-to-many relationship created with two lookup relationships

Correct Answer: C

QUESTION 5

How do you give users access to use Financial Services Cloud?

- A. Assign a Salesforce License and select the right profile
- B. Assign a Salesforce License, Financial Services Cloud Permission Set License, and the applicable Permission Sets
- C. Assign a Salesforce License and the Financial Services Cloud Permission Set License
- D. Every user automatically gets access to the full features of Financial Services Cloud when you install the package

Correct Answer: B

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