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QUESTION 1

What should you offer to a customer with a major pain point of IT management and device maintenance across their organizations?

A. HP Services

B. HP DaaS one-year pack

C. HP Care Pack

D. HP Support Assistant

Correct Answer: B

QUESTION 2

What are HP Lifecycle Services?

A. a multi-year contract that includes proactive security and management reporting

B. a portfolio of services centered around device security and sanitation

C. a portfolio of services that simplify device lifecycle management

D. a contract under which you get a new notebook every 3 years

Correct Answer: C

Reference: https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-3681ENW.pdf

QUESTION 3

What does HP offer to customers looking to blend the virtual and physical worlds?

A. HP Omen fanny pack

B. HP Multi Jet Fusion 3D Printer

C. HP Virtual Reality solutions

D. HP Z8 G4 Workstation

Correct Answer: B

Reference: https://www.itbusiness.ca/news/how-hp-will-bridge-the-digital-and-physical-worlds-withblended-reality/54458

QUESTION 4

How does HP lead the industry with security?

A. by forcing all users to use multi-factor authentication

B. by enforcing policies for all users to regularly update Microsoft Windows and any security programs

C. by providing complete security stack that includes built-in security features

D. by adding digitally-enforced Kensington locks to all devices

Correct Answer: C

Reference: https://h41369.www4.hp.com/taw/article/PR/GB/TAW_001952

QUESTION 5

How does the experience age change the workplace as compared to the information age? (Choose three.)

A. large open offices

B. cubicle work environment

C. smaller open offices

D. more car parking for employees

E. collaboration areas

F. at-home workspace solutions

G. fixed desks offices

Correct Answer: CEF

Reference: https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-4457EEGB.pdf

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