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QUESTION 1

Your customer spends 40% of time at the office and is looking for a way to quickly connect to existing external monitors. Which accessory would be most useful to add to their HP EliteBook?

- A. HP Hot Desk Stand
- B. HP Docks
- C. HP Wireless Keyboard and Mouse
- D. HPShareboard

Correct Answer: B

QUESTION 2

What does the HP Secure Erase do?

- A. It updates and maintains software and security settings across a fleet of PCs and HP Enterprise printers.
- B. It quickly and effectively removes any malware from HP-protected personal systems and printer devices.
- C. It helps with real-time malware protection using deep neural nets, including zero-day attacks.
- D. It permanently destroys sensitive information from hard drives and solid-state drives, so it can never be recovered or compromised.

Correct Answer: D

QUESTION 3

Why would you recommend HP Installation Services?

- A. to ensure the customer receives great service and support for the duration of the device lifecycle, including installation
- B. to be able to facilitate the move to Microsoft Windows 10
- C. to enable easier implementation of endpoint devices with the latest Microsoft and HP software solution updates already installed
- D. to ensure the customer receives user-ready devices at specific locations that includes unpacking, PC setup, and basic configuration

Correct Answer: D

QUESTION 4



What does HP do to meet the needs of the changing demographics?

- A. HP is bringing out a new style of wearable computer that is perfectly suited for the changing demographic.
- B. HP offers purpose-built HP healthcare solutions and HP VR backpacks.
- C. HP creates retro-looking devices for the untapped silver generation market.
- D. HP creates an easy mode to simplify Microsoft Windows and thus make Windows easier to use.

Correct Answer: B

QUESTION 5

What is HP Sure Start?

- A. 3rd party built-in self-healing BIOS protection
- B. HP built-in hardware self-healing BIOS protection
- C. HP software for self-healing BIOS protection
- D. HP built-in hardware battery protection

Correct Answer: B

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