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QUESTION 1

Your customer shares with you that their previous devices were unable to handle demanding software, such as Autodesk 30 Max . Which HP series should you offer?

- A. HP Elite series
- B. HP Business series
- C. HP Pro series
- D. HP Z series

Correct Answer: D

Reference: https://www8.hp.com/hk/en/pdf/hp_autodesk_tcm_187_1531720.pdf

QUESTION 2

What should you offer to a customer with a major pain point of IT management and device maintenance across their organizations?

- A. HP Care Pack
- B. HP Services
- C. HP Support Assistant
- D. HP DaaS one-year pack

Correct Answer: B

QUESTION 3

Which HP security solution is correct to recommend to a mobile customer who works with sensitive information in different and often public locations and wants to prevent visual hacking?

- A. HP Sure Click
- B. HP Biosphere
- C. HP Sure Sense
- D. HP Sure View

Correct Answer: D

QUESTION 4



What are some of the HP Lifecycle Services benefits? (Select two.)

- A. IT asset and budget optimization
- B. installation and management of servers, networking equipment, printers, and all software for your devices
- C. proactive security and management of qualified HP and 3rd party PC devices
- D. proactive replacement of HP batteries and hard drives before they cause downtime
- E. advanced security policy management for all endpoint devices manufactured by HP

Correct Answer: CD

QUESTION 5

Which solution would be appropriate for task workers handling sensitive information in an open office environment?

- A. HP EliteDesk 800 G4 SFF PC with optional dust filters and with HP EliteDisplay E243 23.8-inch monitor
- B. HP U Mini G4 Workstation with HP Z27x G2 Studio Display
- C. HP EliteOne 800 G6 AiO PC with optional integrated privacy screen
- D. HP ProDesk 600 G4 Desktop Mini PC with optional dust filters and with HP EliteDisplay E233 23-inch Monitor

Correct Answer: C

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