



HP2-I15^{Q&As}

Selling HP Business Personal Systems Hardware 2020

Pass HP HP2-I15 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.geekcert.com/hp2-i15.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers





QUESTION 1

Which HP series of personal systems supports HP Sure Start?

- A. HPChromebook
- B. HP Pro and Elite series PCs
- C. HP 200 series Notebook PCs
- D. HP 200 series Desktop PCs

Correct Answer: B

QUESTION 2

How does HP meet the "everything as a service" demand of rapid urbanization?

- A. with HP STS (Smart Technologies Service)
- B. with HP CSaaS (Cloud Solutions as a Service)
- C. with HP DaaS (Device as a Service)
- D. with HP CPaaS (Computing Power as a Service)

Correct Answer: C

QUESTION 3

What should you offer to a customer with a major pain point of IT management and device maintenance across their organizations?

- A. HP Care Pack
- B. HP Services
- C. HP Support Assistant
- D. HP DaaS one-year pack

Correct Answer: B

QUESTION 4

What are the characteristics of the workforce under 37 years of age?

- A. eco-friendly, mid-levels of education, faithful



- B. technology focused with flexibility demands and light loyalty
- C. tech-friendly, not keen to share information, highly educated
- D. directionless, cash rich, highly innovative
- E. various masters, remote workers, trustworthy

Correct Answer: B

QUESTION 5

When ready to propose a product to a customer, what should you take into consideration?

- A. that you include a six-month expandable Care Pack
- B. any potential promotions when it comes time for the customer to buy
- C. that you answer the customer pain points and meet their needs
- D. that you always sell HP DaaS services along with the hardware

Correct Answer: C

[Latest HP2-I15 Dumps](#)

[HP2-I15 VCE Dumps](#)

[HP2-I15 Exam Questions](#)