



# HP2-N46<sup>Q&As</sup>

Selling HP Automation and Cloud Management Software Solutions

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#### QUESTION 1

Which Task Automation IT process is supported by the HP Software Database and Middleware solution?

- A. analysis of security vulnerabilities within application server code
- B. database and middleware incident ticket management
- C. securing of virtual farms hosting clustered database systems
- D. automated distribution of application server code updates

Correct Answer: A

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#### QUESTION 2

A customer has purchased Server Automation Ultimate Edition and also uses HP Operations Manager.

What is a natural up-sell for this customer?

- A. HP Operations Orchestration
- B. HP Quality Center
- C. HP Performance Center
- D. HP Vertica

Correct Answer: D

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#### QUESTION 3

Which key capabilities of HP Server Automation Premium Edition help customers achieve their goals? (Select two.)

- A. multimaster feature that facilitates real-time, event-based synchronization among geographically distributed data centers
- B. supports satellite servers for automating the operations for small clusters of servers in remote offices
- C. complete heterogeneous solution for physical, virtual, Windows, and Linux and can scale from few to 3,000 servers
- D. full server lifecycle management, up and running in under 3 hours
- E. complete heterogeneous solution for Windows, Linux, and UNIX servers and can scale to 100,000+ servers

Correct Answer: AB

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#### QUESTION 4



Which customer profile is the best target for HP Software Task Automation solutions? (Select three.)

- A. customers who want to provide traceability from performance requirements to defects
- B. customers looking to pinpoint the root causes of application issues
- C. customers struggling to patch their Oracle database estate on a regular basis
- D. customers with 2.000+ Windows/Linux servers
- E. customers with high database-to-administrator ratios
- F. customers with low server-to-administrator ratios

Correct Answer: CDE

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#### QUESTION 5

What is an accurate description of the HP Software Automation and Cloud Management solution?

- A. drives cloud application performance testing, allowing testing and operations teams to continuously share real-user production data
- B. allows Enterprise IT to manage the lifecycle of services across private and hybrid clouds
- C. offers a unique software-hardware solution primarily focused on the accelerated provisioning of physical server environments
- D. offers a unique software-hardware solution primarily focused on the accelerated provisioning of virtual server environments

Correct Answer: B

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