



# HP2-N47<sup>Q&As</sup>

Selling HP Application Lifecycle Management Solutions

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#### QUESTION 1

An organization that has grown in size to more than 100 employees began using HP Agile Manager six months ago. The organization reports that testing is having a negative effect on delivery timelines. Which solution area should be investigated to establish a business case and opportunity?

- A. The organization's mobile testing architecture and its need for network virtualization.
- B. The organization's openness to purchasing HP ALM for complete end-to-end coverage of the application lifecycle
- C. The organization's requirements management and business process modeling and how it designs its business testing framework.
- D. The organization's agile delivery process; specifically learn how it manages quality testing, use of automation, and service virtualization.

Correct Answer: D

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#### QUESTION 2

What are three key capabilities of HP Agile Manager?

- A. business process testing, GUI testing, and non-GUI testing
- B. unparalleled visibility, ease of use, and enterprise agility
- C. functionality, performance, and security validation
- D. unparalleled visibility, ease of use, and structured project management

Correct Answer: B

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#### QUESTION 3

What does HP ALM eliminate?

- A. silos, manual testing, the need for automation
- B. manual testing, collaboration, war room meetings
- C. islands, point tools, brute force
- D. clusters, clouds, brute force

Correct Answer: C

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#### QUESTION 4

Which statement most accurately describes the role of an IT organization in the delivery of the "New Style of IT"?



- A. IT organizations merely build applications according to specs and have little or no role in the actual design of the application.
- B. IT organizations demonstrate value to the business by managing the infrastructure that keeps the lights on
- C. Quite often, IT is seen as a bottleneck to the business, so the business outsources much of its business application development.
- D. Quite often IT organizations are re-inventing "the business"; they enable business agility by being agile.

Correct Answer: D

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#### QUESTION 5

What key benefit must a functional validation solution provide in order to help enterprises be effective?

- A. Be easy to learn and fun to use.
- B. Support modernization and enable teams to perform better
- C. Enable small teams and integrate well with operations.
- D. Prevent security breaches with real-time monitoring capabilities.

Correct Answer: B

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