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QUESTION 1

During performance testing, which solution capabilities allow testers to identify and eliminate performance bottlenecks?

- A. defect tracking, reporting, and diagnostics
- B. test planning, scheduling, and execution
- C. monitoring, analysis, and diagnostics
- D. real-time reporting in Quality Center

Correct Answer: C

QUESTION 2

Which statement most accurately describes the role of an IT organization in the delivery of the "New Style of IT"?

- A. IT organizations merely build applications according to specs and have little or no role in the actual design of the application.
- B. IT organizations demonstrate value to the business by managing the infrastructure that keeps the lights on
- C. Quite often, IT is seen as a bottleneck to the business, so the business outsources much of its business application development.
- D. Quite often IT organizations are re-inventing "the business"; they enable business agility by being agile.

Correct Answer: D

QUESTION 3

What is most likely to resonate with the VP of apps of an enterprise organization?

- A. a conversation about the benefits of requirements management and traceability, change impact analysis, and the value of HP performance testing capabilities
- B. a customer-facing presentation of HP capabilities and industry leadership that also highlights HP experience and includes customer testimonials
- C. a conversation about cost effectively reducing the organization's average delivery time for applications while also improving quality and mitigating risk to their business
- D. a conversation about agile project management tools and various agile models that HP solutions support accompanied by a product demonstration

Correct Answer: A

QUESTION 4



What is the most critical resource to a quality assurance organization given the value proposition for HP Quality Management solutions?

- A. number of product experts
- B. outsourced resources
- C. variety of quality tools
- D. improved time management

Correct Answer: A

QUESTION 5

What is the most appropriate response to an inquiry from a VP of apps regarding HP SaaS deployment option for HP Application Lifecycle Management solutions?

- A. The HP SaaS solution for ALM supports requirements management and agile management integrations.
- B. HP offers a cloud-based ALM solution that is secure and cost-effective.
- C. HP SaaS solution for ALM is cheaper than on premise.
- D. HP offers a great SaaS solution for ALM.

Correct Answer: B

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