

# HP2-W103<sup>Q&As</sup>

Selling HP Fortify Security Solutions

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#### **QUESTION 1**

Where does HP Fortify Software Security address security?

- A. in the testing phase
- B. in production
- C. in the coding phase
- D. across the application lifecycle

Correct Answer: A

#### **QUESTION 2**

What are the main types of HP Fortify sales opportunities?

- A. transactional opportunities and tactical opportunities
- B. tactical opportunities and product-intensive opportunities
- C. transactional opportunities and strategic enterprise solution opportunities
- D. strategic enterprise solution opportunities and service-intensive opportunities

Correct Answer: C

#### **QUESTION 3**

A prospect calls and says; "Developers are complaining that our security testing occurs too late in the SDLC, disrupting/delaying the releases." What is the appropriate solution?

- A. Weblnspect
- B. Fortify Consultant license for SCA + WebInspect
- C. Fortify On Demand (FoD)
- D. Static Code Analyzer (SCA)

Correct Answer: D

#### **QUESTION 4**

What is the security approach that HP ESP adopted from Lockheed-Martin\\'s Computer Emergency Response Team to disrupt the adversary?

A. the Kill Chain



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- B. the Destructor
- C. the Internal Emergency Response Team
- D. Detect it; Contain it, Stop it

Correct Answer: A

#### **QUESTION 5**

What is the name of the platform HP developed to share threat intelligence securely, confidentially, and in real-time?

- A. HP Threat Central
- B. HP Threat Research Help Line
- C. HP Enterprise Security 999
- D. HP Security 365x24

Correct Answer: A

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