



HP2-W104^{Q&As}

Selling HP TippingPoint Security Solutions

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QUESTION 1

What does reducing risk with proactive risk reduction mean?

- A. Deploying "best of breed" security technologies within corporate networks
- B. Having internal users' laptops running with anti-virus software and personal firewalls
- C. Developing security awareness programs and keeping up to date with security technologies
- D. Analyzing everything in Information Security and IT Operations, providing context, and acting appropriately

Correct Answer: A

QUESTION 2

What is HP TippingPoint's Web Application Digital Vaccine (WebApp-DV)?

- A. HP TippingPoint Web applications delivered through the Threat Management Center
- B. HP TippingPoint Web applications delivered through ThreatLinQ
- C. An advanced mobile application that scans to uncover source code vulnerabilities
- D. A program that scans individual Web applications to see where they need protection, and then builds targeted IPS filters to provide it

Correct Answer: D

QUESTION 3

What is a unique HP TippingPoint selling point?

- A. Market-leading anti-virus research and protection
- B. The recommended settings (suggestions about how to sell) that have been maintained since
- C. Market-leading Network Behavior and Anomaly Detection (NBAD)
- D. The recommended settings (IPS filters that block out-of-the-box) that have been maintained since 2001

Correct Answer: C

QUESTION 4

What are the HP TippingPoint Recommended IPS Filter Settings?

- A. IPS filters that are set to Permit+Notify by default on the monthly Digital Vaccine (DV) updates



- B. Weekly Digital Vaccine (DV) updates
- C. How we recommend installing the HP TippingPoint appliances
- D. Technical Assistance Center (TAC) recommended troubleshooting path

Correct Answer: B

QUESTION 5

What is a major pain point that customers face in general when managing software vulnerabilities?

- A. The lack of manpower to administer open source software vulnerabilities
- B. The time lag between vulnerability full disclosure and responsible disclosure
- C. The time lag between vulnerability discovery and availability of vendor patches
- D. The rising cost of troubleshooting server vulnerabilities

Correct Answer: C

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