

HP2-W104^{Q&As}

Selling HP TippingPoint Security Solutions

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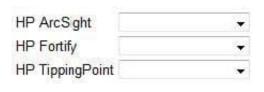
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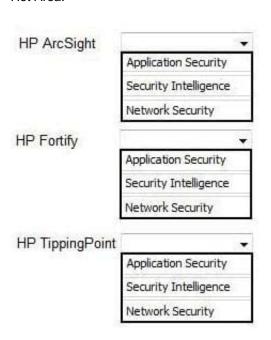
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QUESTION 1

Match each HP ESP with its primary function.



Hot Area:

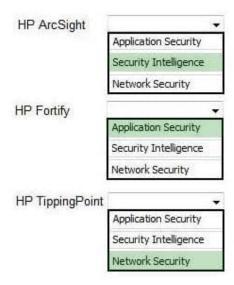


Correct Answer:



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QUESTION 2

What is a unique HP TippingPoint selling point?

- A. Purpose-built hardware with very mature IPS deep-inspection engine
- B. Purpose-built software with very mature IDS deep-inspection engine
- C. Market-leading Network Behavior and Anomaly Detection (NBAD)
- D. Market-leading anti-virus systems (AV)

Correct Answer: B

QUESTION 3

Which form factors are available for the HP TippingPoint Security Management System (SMS)? (Select two.)

- A. Microsoft Hyper-V virtual machine
- B. Oracle Virtual Box-based virtual appliance
- C. VMware vSphere (ESX(i) based) virtual appliance
- D. SaaS in the cloud
- E. Hardware appliance

Correct Answer: DE

QUESTION 4

How is the total price for an HP TippingPoint NGIPS calculated?

- A. Net price + support (% of net) = total
- B. Net price + support (% of average) = total
- C. Net price support (% of average) = total
- D. Net price / support (% of list) = total

Correct Answer: B

QUESTION 5

What is the security approach that HP ESP adopted from Lockheed-Martin\\'s Computer Emergency Response Team to disrupt the adversary?



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- A. The Internal Emergency Response Team
- B. The Destructor
- C. The Kill Chain
- D. Detect it. Contain it. Stop it

Correct Answer: C

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