



HP2-W104^{Q&As}

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QUESTION 1

Which statement is true about the HP TippingPoint Rep-DV service?

- A. It is a subscription-based service with a separate annual charge on top of the NGIPS or NGFW appliance price.
- B. It is a pay-per-use service with an additional charge on top of the IPS appliance price, based on number of uses.
- C. It is a subscription-based service and is included in the NGIPS or NGFW appliance price.
- D. It is a referral-based service and is included in the NGIPS or NGFW appliance price.

Correct Answer: A

QUESTION 2

What is a unique HP TippingPoint selling point?

- A. Market-leading anti-virus research and protection
- B. The recommended settings (suggestions about how to sell) that have been maintained since
- C. Market-leading Network Behavior and Anomaly Detection (NBAD)
- D. The recommended settings (IPS filters that block out-of-the-box) that have been maintained since 2001

Correct Answer: C

QUESTION 3

Which cyber adversaries are the most efficient and effective in exploiting company assets?

- A. Security administrators
- B. Business partners
- C. Disgruntled customers
- D. Nation states, hacktivists, and cyber criminals

Correct Answer: D

QUESTION 4

A customer needs a management platform to manage all HP TippingPoint NGIPS and NGFW appliances across their network. Which HP TippingPoint product should you recommend?

- A. Intelligent Management Center



- B. Security Management System
- C. Remote Desktop Protocol
- D. Local Management Center

Correct Answer: B

QUESTION 5

How is the total price for an HP TippingPoint NGIPS calculated?

- A. Net price + support (% of net) = total
- B. Net price + support (% of average) = total
- C. Net price - support (% of average) = total
- D. Net price / support (% of list) = total

Correct Answer: B

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