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Configuring HPE GreenLake Solutions Dumps

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QUESTION 1

You are helping guide your customer through the HPE GreenLake delivery process. Is this a factor that can push out the date when services will be up and running? Solution: The customer did not agree to billing for a partial month in the SOW.

- A. Yes
- B. No

Correct Answer: A

QUESTION 2

Can customers use HPE GreenLake to achieve this business goal? Solution: Increase the time between hardware refreshes.

- A. Yes
- B. No

Correct Answer: B

Reference: https://psnow.ext.hpe.com/doc/4aa4-4377enw?jumpid=in_lit-psnow-red

QUESTION 3

You are working on an HPE GreenLake deal.

Is this part of the HPE team with whom you will directly interact?

Solution: HPE Partner Business Manager.

- A. Yes
- B. No

Correct Answer: A

QUESTION 4

Is this a recommended way to create an end BOM for a custom HPE GreenLake solution? Solution: Include an Installation and Startup service.

- A. Yes
- B. No

Correct Answer: B



QUESTION 5

Is this statement correct?

Solution: The HPE GreenLake Chat Bot gives HPE Partners access to commonly requested HPE GreenLake sales resources.

A. Yes

B. No

Correct Answer: A

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