



HPE0-P27^{Q&As}

Configuring HPE GreenLake Solutions

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QUESTION 1

You are working on an HPE GreenLake deal.

Is this part of the HPE team with whom you will directly interact? Solution: HPE Partner Business Manager.

- A. Yes
- B. No

Correct Answer: A

QUESTION 2

Can customers use HPE GreenLake to achieve this business goal? Solution: Increase the time between hardware refreshes.

- A. Yes
- B. No

Correct Answer: B

QUESTION 3

Is this a required component of the SOW? Solution: Indicative pricing

- A. Yes
- B. No

Correct Answer: B

QUESTION 4

Is this a correct statement about HPE GreenLake workload templates?

Solution: The Private Cloud template can be a good fit for customers using offerings such Microsoft Azure Stack.

- A. Yes
- B. No

Correct Answer: A

Reference: https://www.hpe.com/emea_europe/en/solutions/cloud/azure-hybrid-cloud.html



QUESTION 5

Is this statement true?

Solution: HPE GreenLake Quick Quote Tool benefits outputs include financial time to market service, and ROI benefits

A. Yes

B. No

Correct Answer: A

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