



HPE0-P27^{Q&As}

Configuring HPE GreenLake Solutions

Pass HP HPE0-P27 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.geekcert.com/hpe0-p27.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

Is this a way that customers benefit from HPE GreenLake for Storage solutions?

Solution: Customers can Keep their data on-prem. but still enjoy cloud-like pay-per-use spending

- A. Yes
- B. No

Correct Answer: A

QUESTION 2

Is this a reason to position HPE GreenLake cloud services for a customer?

Solution: You have scoped the deal at about US \$100K. and you want to act quickly to secure the deal.

- A. Yes
- B. No

Correct Answer: B

QUESTION 3

You determined that your customer has a 90 percent asset utilization rate.

Is this an appropriate way to explain how HPE GreenLake can reduce time to value? Solution: HPE GreenLake helps companies optimize the procurement cycle and align cost to usage.

- A. Yes
- B. No

Correct Answer: A

Reference: <https://www.checkmark-it.com/partners/hewlett-packard-enterprise/hpe-greenlake>

QUESTION 4

Is this a reason for partners to sell HPE GreenLake solutions rather than traditional HPE solutions? Solution: to create deeper connections with customers.

- A. Yes



B. No

Correct Answer: A

QUESTION 5

Does this correctly describe how HPE GreenLake Lighthouse fits in the HPE GreenLake portions?

Solution: Lighthouse will help HPE deliver HPE GreenLake services at scale by defining standard, modular solution building blocks.

A. Yes

B. No

Correct Answer: A

[Latest HPE0-P27 Dumps](#)

[HPE0-P27 Practice Test](#)

[HPE0-P27 Study Guide](#)