

# HPE2-E64<sup>Q&As</sup>

Selling HPE SMB Solutions and Services

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#### **QUESTION 1**

Which HPE Transformation Area is focused on delivering a great experience to employees and customers regardless of time, location, or device ?

- A. Enable Workplace Productivity
- B. Transform to a Hybrid infrastructure
- C. Protect Your Digital Enterprise
- D. Empower the Data-Driven Organization.

Correct Answer: A

#### **QUESTION 2**

What is HPE\\'s turnkey, enterprise-grade Wi-Fi solution for SMB customers?

- A. HPE M330 11ac
- B. HPE M210.11n
- C. HPE AruDa instant
- D. HPE MSM-802 11n

Correct Answer: C

#### **QUESTION 3**

Which statement is characteristic of Unified Communications (UC) in legacy networks?

- A. UC can be effectively deployed on legacy networks with software-defined networking (SDN).
- B. UC is challenging to deploy on legacy networks due to traffic engineering and Quality of Service (QoS) needs.
- C. US has become easier to deploy on legacy networks because of the increasing number of employees who use their own devices.
- D. UC management on legacy networks is handled through a dedicated management application.

Correct Answer: B

### **QUESTION 4**

Which benefit is provided to SMB customers by the features of HPE BladeSystem enclosures and HPE ProLiant server blades?



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- A. extreme processing for business applications
- B. high density environment for dynamic workloads
- C. convergence for lower data center costs. ??
- D. fault tolerance for always-on performance.

Correct Answer: C

## **QUESTION 5**

What is the approach that HPE uses to address IT\\'s shift focus on service delivery, innovation, and improved business value?

- A. public cloud
- B. converged systems
- C. deduplication
- D. virtualization

Correct Answer: B

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