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QUESTION 1

Which competitor has no blade server offering to compete with HPE ProLiant Gen9 blade servers?

- A. IBM
- B. Lenovo
- C. Dell
- D. Cisco

Correct Answer: B

QUESTION 2

Which customer maturity level is concerned with network security, formalized IT processes, and simplified management?

- A. Service Provider
- B. Starting Out
- C. Expansion
- D. Building Momentum

Correct Answer: C

QUESTION 3

A customer has experienced rapid data growth and is interested in an affordably priced, non-disruptive solution with a single architecture that can scale with their growth. Which HPE Storage solution is most appropriate?

- A. HPE 3PAR StoreServ
- B. HPE StoreAll
- C. HPE MSA
- D. HPE StoreOnce

Correct Answer: A

QUESTION 4

Which competitor has no tower server offering to compete with HPE ProLiant Gen9 Tower servers?

- A. Dell



B. Cisco

C. IBM

D. Lenovo

Correct Answer: B

QUESTION 5

Which business need indicates that the customer is a good candidate for an HPE \d with unified wired and wireless networks?

A. need to maintain control over network access, but support additional user devices

B. need to handle the increase of network traffic flowing between branch offices and the internet

C. need to automate the deployment of testing and pre-production environments

D. need to segment the wireless network from the wired network and from the storage network.

Correct Answer: D

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