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QUESTION 1

In what ways is the HPE MSA portfolio competitively differentiated from the Dell MD3 portfolio? (Select two)

- A. HPE MSA batteries are easier to replace
- B. HPE MSA provides an entry-point DAS solution.
- C. HPA MSE has superior performance.
- D. HPE MSA has more choices for disk drives.
- E. HPE MSA has an upgrade path to new offerings.

Correct Answer: CE

QUESTION 2

Which customer trigger can be addressed with Instant performance from Aruba Instant Access Points?

- A. The customer does not have an adequate number of IT professionals who have wireless knowledge.
- B. The Wi-Fi network was a significant investment for the customer.
- C. The Wi-Fi network does not meet the customer's business needs
- D. The Wi-Fi network is difficult to manage.

Correct Answer: C

QUESTION 3

What is the approach that HPE uses to address IT's shift focus on service delivery, innovation, and improved business value ?

- A. public cloud
- B. converged systems
- C. deduplication
- D. virtualization

Correct Answer: B

QUESTION 4

Which features of the HPE ProliantMicroServer provide benefits to SMB customers? (Select two)



- A. instant out-of-box setup
- B. convertible to rack mount
- C. integrated chassis
- D. dual processor for heavy workloads
- E. simple embedded management software

Correct Answer: E

QUESTION 5

Which two-processor HPE Blade Server series is designed to provide business value to SMB customers?

- A. HPE ProLiant BL600 series
- B. HPE ProLiant BL400 series
- C. HPE integrity BL800C i4 series
- D. HPE Integrity 8L800 i2 series

Correct Answer: B

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